



**THE EXPERIENCED  
AUSSIE SUPPLIER**



**BELINDA LYONE  
FROM PROCUREMENT  
TO CO-CEO**



# ACKNOWLEDGEMENT OF COUNTRY

COS acknowledges the Traditional Owners of Country throughout Australia. We pay our respects to elders past and present.

We acknowledge and respect the traditions as well as customs, practiced both present and before our time.



*"This map attempts to represent the language, social or nation groups of First Australians. It shows only the general locations of larger groupings of people which may include clans, dialects or individual languages in a group. It is not intended to be exact, nor the boundaries fixed."*





# Purpose?



Be known as the Australian Family-Owned Company here to provide products to workers, patients and students that keep them healthy, safe and productive.



We can help everyday Australians through the Lyone Foundation with a focus on Well-being, Education and Employment.





# DIVERSITY AND INCLUSION



**Belinda**  
Co-CEO



**Amie**  
Co-CEO



**Daniel**  
Commercial  
Director



**GERALYNE**  
Financial  
Controller



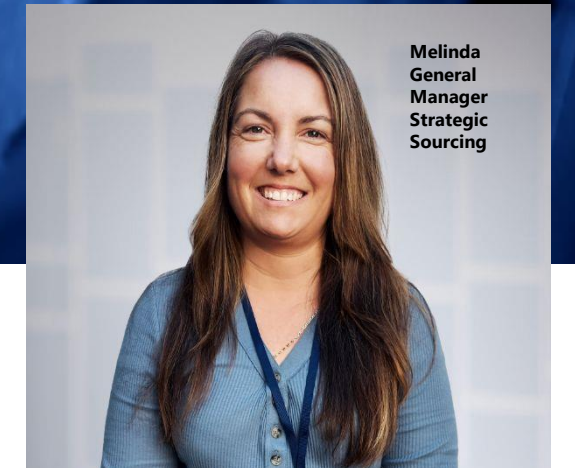
**Quang**  
General  
Manager  
Business  
Systems



**Lorraine**  
General  
Manager  
Shared Services



**Angela**  
General  
Manager  
Logistics



**Melinda**  
General  
Manager  
Strategic  
Sourcing



# COMPLETE RANGE

EXCLUSIVE TO COS  
**cos.net.au**



▪ 200+ Categories

▪ 20+ Exclusive Brands

▪ Tier 1 Distributer for Leading Brands



**Bathroom & Cleaning**



**Kitchen & Hygiene**



**Education**



**Technology**



**Furniture & Fitout**



**Office Products**



**Mailroom & Packaging**



**WHS & PPE**



**Eco-Conscious**



**Branded Merchandise**





# OVERVIEW OF OPERATIONS



# CHOICE ANXIETY



#features first



# Exclusive to COS

# OEM Brands



#L♥veyourbrand

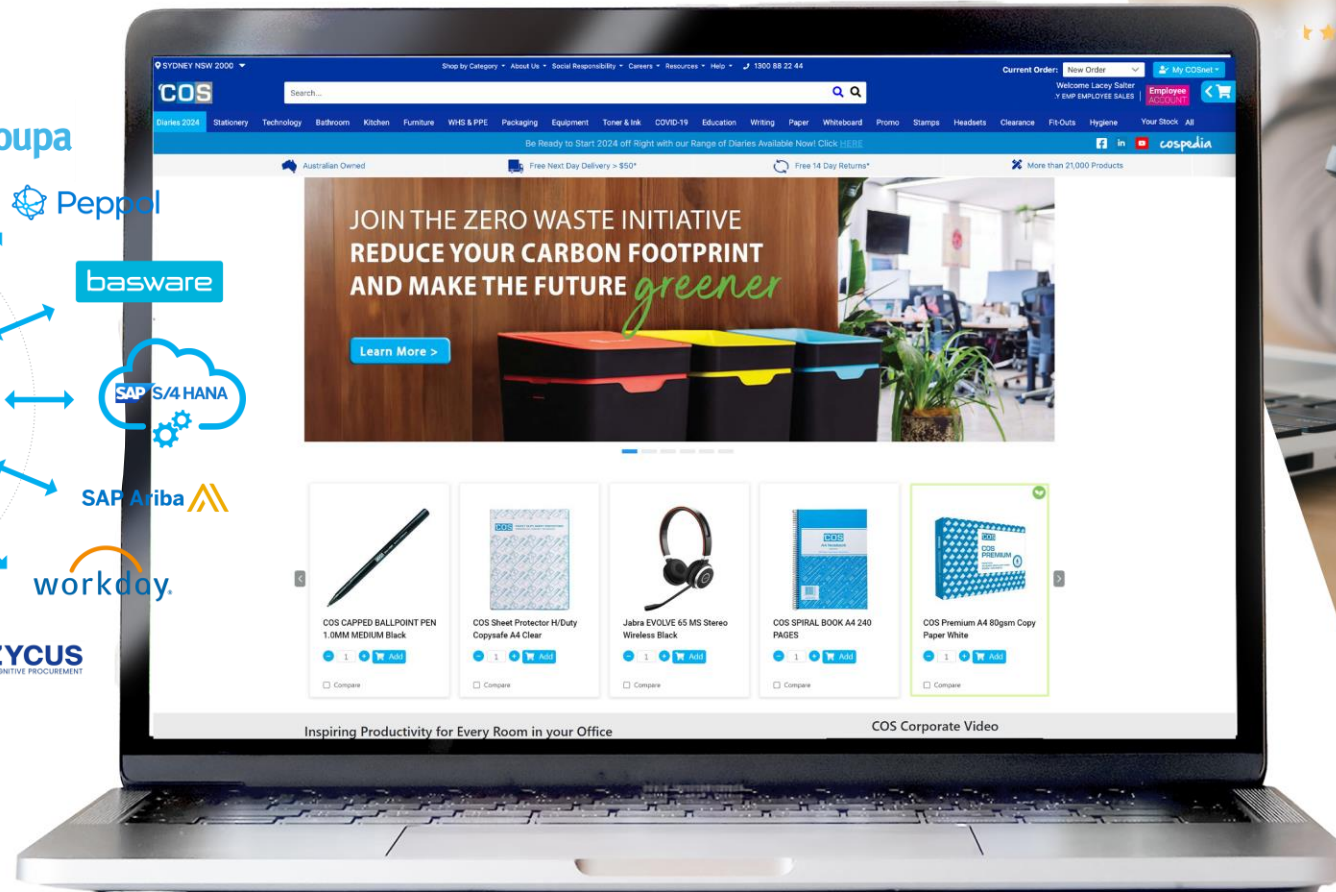
FEATURES FIRST



#featuresfirst



# B2B ORDERING & ERP/MKT CONNECTIVITY





## COSNET ENVIRONMENTAL



**Made out of Recycled Material**  
A Product that is made from recycled content



**Recyclable**  
A product that is completely recyclable at the end of life



**Biodegradable**  
Product Must be Certified by the Supplier to have this Symbol



**Compostable / Biodegradable**  
Must be certified by the supplier to have this symbol



**Plastic Free Packaging (Zero Plastic Packaging)**  
This product is completely free from single-use plastic packaging



**Environmentally Accredited/Certified Product**  
Carries some form of 3<sup>rd</sup> party accreditation meeting a set of sustainability standards and environmental criteria

## COSNET SOCIAL



**First Nations**  
Products from First Nations businesses



**SME**  
Products sourced from small to medium enterprises



**Women Owned**  
Products sourced from women owned businesses



**Australian Disability Enterprises**  
Products sourced from ADE's



**Social Enterprise**  
Products sourced through B Corp and Social Trader Businesses



# SUSTAINABILITY



**Net Zero  
Operations**



**Products**



**Packaging**



# COMMUNITY



**Modern  
Slavery**



**Social  
Procurement**



**Lylene  
Foundation**





## MEET TEAM HERE TODAY



**Belinda Lyone**  
Co-CEO

**Virginia Aitken**  
Strategic Account  
Director

**Senada Mujushi**  
Head of Sales  
Contract

**Melinda Hughes**  
General Manager  
Strategic Procurement

**Angeler Notaras**  
National Sales Manager  
Government

**Yvonne Chan**  
Senior Category  
Manager

**Jeanne Ralph**  
Government  
National Government  
Account Manager

**Charlotte Caughlan**  
National Sales Manager  
Enterprise

**Elizabeth Talka**  
Senior Category  
Manager

**Magda Zurawski**  
Senior Category  
Manager

**COS**





**WE  
THANK  
YOU**

