

PROCUREMENT DELIVERING BUSINESS IMPACT

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Women in Procurement

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THE WORLD IS CHANGING



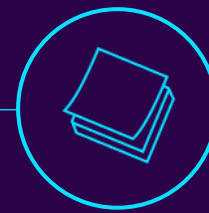
**Supply Chain
Disruptions**



**Geopolitical
Tensions**



**Technological
Advances**



**Changing consumer
needs**



Skills shortages

WHAT OPPORTUNITY DO WE HAVE



We can have more impact

We are enablers for meeting business outcomes – profit, growth, market share.

We help manage risks like global volatility and supply disruption

WHAT OPPORTUNITY DO WE HAVE



We can be innovative

We can use our category expertise and market knowledge to find innovative solutions, to overcome supply chain constraints and take a ecosystem view

WHAT OPPORTUNITY DO WE HAVE



We can drive sustainability

Reducing our organisation's carbon footprint will be critical for meeting compliance, consumer expectations, and business outcomes. Our knowledge and decisions will drive this

WHAT OPPORTUNITY DO WE HAVE



We can leverage AI & data

Using AI to automate processes will create more time for strategic thinking and using data will identify opportunities and make strategic decisions

HOW DO WE LEVERAGE THE CHANGING WORLD AND THE OPPORTUNITIES FOR PROCUREMENT

BUILD DATA ANALYTICS SKILLS

We need to build our ability to use data in our procurement work. Analytics will drive strategic decision making and give our companies an advantage

BE INFORMED

We need to know what requirements are changing so we can update our processes and seek partnerships with suppliers who will meet them

HOW DO WE LEVERAGE THE CHANGING WORLD AND THE OPPORTUNITIES FOR PROCUREMENT

INNOVATIVE AND STRATEGIC

We need to build our ability to identify innovation solutions utilise data along with our category expertise and market knowledge to be strategic

COMMUNICATE WITH INFLUENCE

We need to be in the right meetings, presenting our ideas and explaining the value procurement can deliver for our company. Being clear and solutions focused

SUMMARY

The world is changing which creates a significant opportunity for procurement to grow its influence and have a greater impact on business outcomes. We need to be good at data analytics, be innovative and strategic, communicate with influence, and stay up to date with changing requirements, in order to best deliver business impact.

THANK YOU

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